

AICUP Program Savings Exceeds 19x Member Dues Paid

AICUP has developed 39 business efficiency and shared services programs to help its member institutions save money while maintaining a quality educational environment for students. Over the past year AICUP colleges and universities collectively saved over \$22.8 million dollars through participation in one or more of these programs. This equates to an average savings of \$245,000 per AICUP member, or roughly 19x the average membership dues paid to the association.

The business efficiency and shared services programs offered by AICUP fall into one of seven categories: finance (8 programs), facilities and administration (4 programs), technology (7 programs), HR compliance and legal (8 programs), students services (3 programs), research and other (9 programs). All of the programs were developed by AICUP staff to leverage the consumer strength of our 90+ members in order to reduce the costs of goods and services used by higher education institutions.

AICUP's 39 existing member programs are just a start; AICUP staff continually work to identify opportunities to develop new shared services and efficiency programs for our schools. One of AICUP's newest programs is a partnership with the National Cyber-Forensics and Training Alliance (NCFTA). This partnership provides AICUP schools with help in reviewing on-campus computer and network security protocols and mitigating threats. The 25 AICUP schools now involved in this partnership have each saved an average of \$47,000 through benefits provided to them through NCFTA.

A report with a complete list of the business efficiency and shared services programs developed by AICUP is available for review or download at: <u>https://bluetoad.com/publication/?i=714527</u>